

State of Industrial Capital Projects in Texas

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Improving Your Project System Performance Is Our Mission



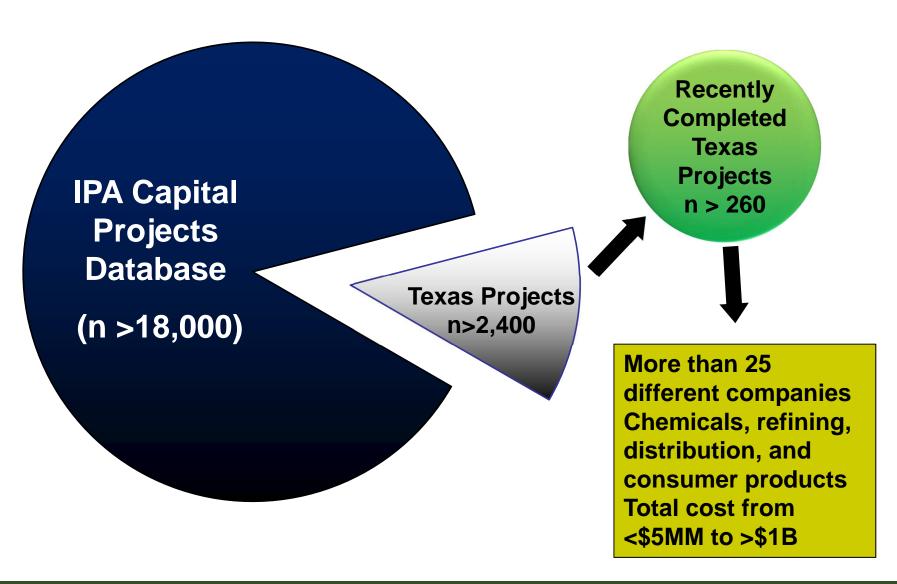
Independent Project Analysis

Unparalleled database of >18,000 projects
Independent perspective
Proven ability to measure almost anything
Extensive research linking Best Practices to results
Cost and schedule benchmarking for diverse scopes
Clearinghouse of sensitive information



IPA Is the World's Leading Advisory
Firm on Capital Projects

IPA's Database of Texas Capital Projects



What Are We Seeing In Texas?



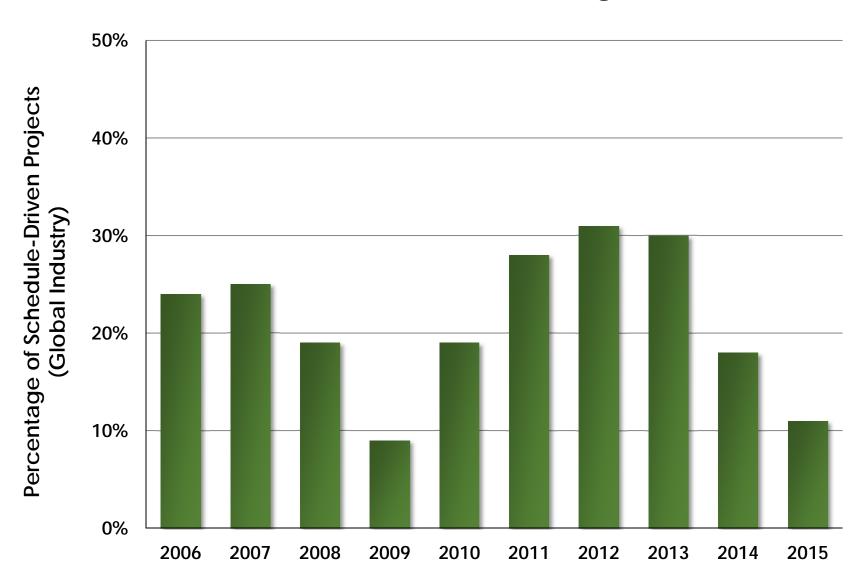
- IPA forecasts an average annual capital spend of \$48B for next several years in USGC
 - Substantial activity in petrochemical sector several multi-billion dollar projects underway, and more announced
 - Oil & gas sector starting to rebound from low prices
- Current environment brings challenges
 - Political/regulatory uncertainty
 - Challenge to obtain adequate resources
 - Construction management and project controls in short supply
 - Engineering and construction also a concern at times
 - Megaprojects bring need for supporting infrastructure
 - Schedule pressure

Pressure to Deliver Projects Quickly



- About 40% of recently completed, large projects from Texas considered schedule driven
- Schedule driven projects intentionally place achieving the project schedule targets ahead of other project priorities, namely cost
- Schedule driven projects tend to exhibit the following behaviors
 - Overlapping and/or accelerating project phases; projects spend too much money prior to official project sanction
 - Construction labor works more overtime than regional norms
 - Equipment and materials often includes expediting costs
- Problem is schedule-driven projects tend to spend more money - by about 7%!

Schedule Driven Projects Increased 2011-2013 Now on the Rise Again

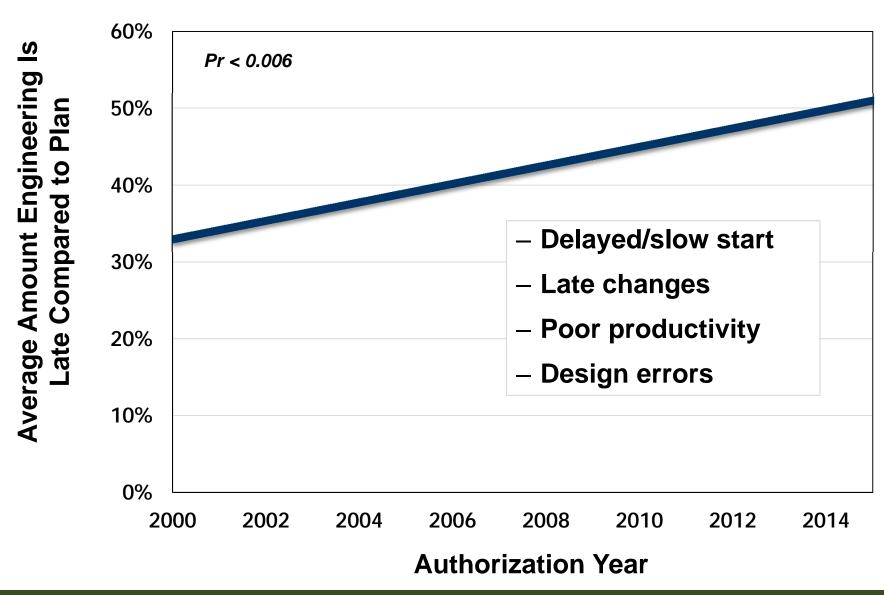


Engineering is Routinely Taking Longer than Expected



- Projects in Texas had a recurring problem of engineering going longer than planned
- This problem is not unique to Texas; engineering slip is a global phenomenon
- Engineering slip can cause a cascading series of problems for projects
- The real question is, why does engineering slip?

Engineering Is Finishing Later Than Planned



Engineering Problem Root Cause Analysis

How do we identify problems before it is too late? Are we ready to build? **Project Definition Engineering** Unclear business and project objectives Construction Non-integrated team **Incomplete FEL Soft or unrealistic targets** Undeveloped project control plan Late engineering Long engineering **Engineering growth Delayed/slow start** Late changes **High costs** Poor productivity Large cost growth **Design errors** Slow schedule Late

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INDEPENDENT PROJECT ANALYSIS

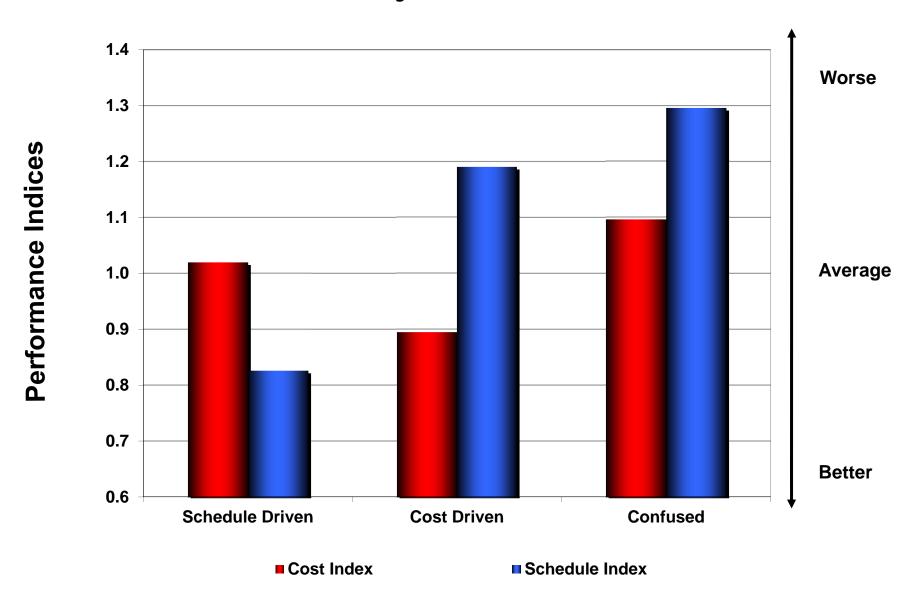
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Some Keys to Project Success

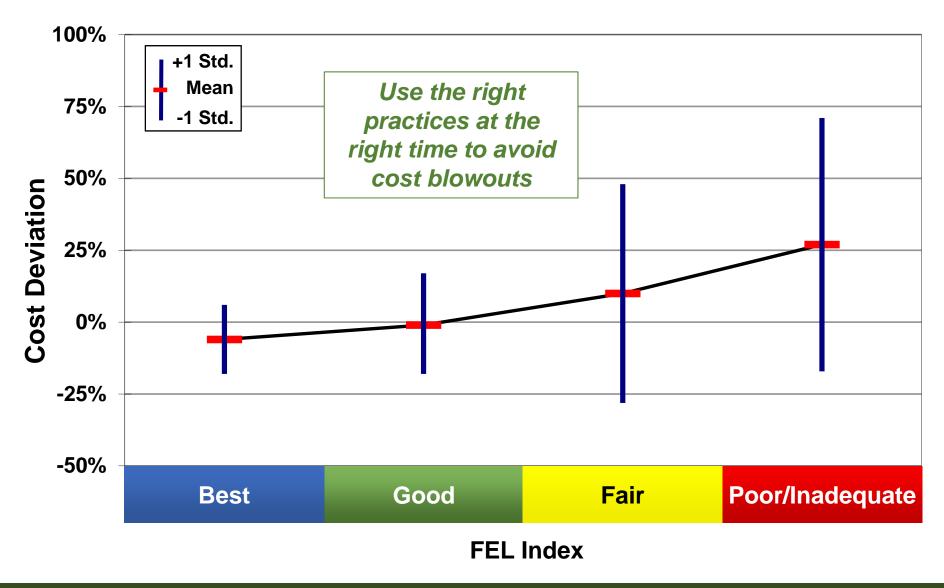


- Establish clear project priorities, quantitative trade-offs
- Fully complete FEL engineering deliverables and execution plans
- Establish a risk mitigation strategy for potential construction start delays
 - Delaying the start of construction is the only way to be sure that engineering catches up
- Put together a robust, detailed schedule

Clear Objectives Matter



Front End Loading is Best Way to Minimize Cost Growth and Schedule Slip





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Thank You for Your Time! Questions?